



CAREER OPPORTUNITY

Medical Sales Representative Required for the following territories:

(1) Portmore (2) St. James and Trelawny (3) St. James, Westmoreland and Hanover

Job Summary:

Effectively market and sell medical equipment and supplies to customers including hospitals, health centres, doctor offices, laboratory etc..

Core Responsibilities:

- To achieve territory sales goals by promoting/selling our products to various entities within the health sector.
- Establish and maintain relationships with customers.
- Service existing accounts and establish new accounts.
- Resolve customer issues in a timely manner.
- Assist in developing and implementing key strategies to support business objectives.

Job Requirements:

- One (1) year sales and/or marketing experience.
- Medical background an asset.
- Tertiary level education in Sales or Marketing and/or Science.
- Possess a valid driver's licence.
- Must own and operate a reliable motor vehicle.
- Good sales skills. Target driven.
- Good time management and organizational skills.
- Proven track record in sales is an asset.
- Pleasant personality and highly motivated.
- Good knowledge of Word, Excel, Google docs and sheets.

Sales Representative (1), must reside in Portmore.

Sales Representative (2 & 3), must reside in St. James or surrounding area.

Please submit application letter and resume by email to: hrm.jamhosp@gmail.com

Email subject must indicate the territory of interest: Sales Representative 1, 2 or 3

Only shortlisted candidates will be contacted.